

FINANCIAL HIGHLIGHTS

(Unit: Million Baht)

Operating Results	Financial Statements					
	1Q16	2015	2014 /Restated	2013 /Restated	2012	2011
Sales income from distribution business	517.78	1,974.02	1,634.84	1,463.35	1,289.50	1,094.92
Service income from engineering business	47.81	665.21	811.87	510.99	167.36	223.02
Service income from telecom business	154.20	418.92	230.54	10.74	N/A	N/A
Other income	5.89	20.84	11.97	11.43	10.78	8.01
Total revenues	725.68	3,078.99	2,689.22	1,996.51	1,467.64	1,325.95
Cost of goods sold from distribution business	401.08	1,509.78	1,264.90	1,099.37	984.61	858.12
Cost of service from engineering business	30.95	533.63	651.19	419.95	141.85	186.22
Cost of service from telecom business	115.44	292.91	177.27	9.50	N/A	N/A
Gross profit	172.32	721.83	583.89	456.26	330.40	273.60
Selling and administrative expenses	92.62	370.81	319.73	258.72	187.77	164.75
Total expenses	640.09	2,707.13	2,413.09	1,787.54	1,314.23	1,209.09
Profit before finance cost and income tax	85.59	371.86	276.13	208.97	153.41	116.86
Finance cost	10.27	36.93	14.62	1.23	—	—
Profit before income tax expense	75.32	334.93	261.51	207.74	153.41	116.86
Income tax expenses	15.76	68.48	50.15	43.44	37.02	34.88
Profit for the years	59.56	266.45	211.36	164.30	116.39	81.98
Other comprehensive income	—	5.71	5.70	—	—	—
Total comprehensive income	59.56	272.16	217.06	164.30	116.39	81.98
Earnings per share (Baht)	0.18	0.80	0.65	0.55	1.16	0.82

Financial Position	Financial Statements					
	1Q16	2015	2014 /Restated	2013 /Restated	2012	2011
Total assets	3,657.65	3,449.85	3,408.43	2,201.54	1,070.19	895.51
Total liabilities	1,775.65	1,635.15	1,925.31	931.64	305.96	218.06
Total shareholder's equity	1,882.00	1,814.70	1,483.12	1,269.90	764.23	677.45

Financial Ratio	Financial Statements					
	1Q16	2015	2014 /Restated	2013 /Restated	2012	2011
Current ratio (Times)	1.36	1.40	1.05	1.44	3.50	4.11
Gross profit margin (%)	23.94	23.60	21.81	22.98	22.68	20.76
Net profit margin (%)	8.21	8.65	7.86	8.23	7.93	6.18
Return on assets (%)	6.70	7.77	7.54	10.02	10.88	9.15
Return on equity (%)	12.89	16.16	15.35	16.10	16.15	12.48
Debt to equity ratio (Times)	0.94	0.90	1.30	0.73	0.40	0.32